



## **Request For Proposal**

### **Quintillion Pikka Fiber Extension Project**

Quintillion  
3601 C St, Suite 1000a  
Anchorage, AK 99503

Due Date: Jan 14th, 2025

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## **1. PURPOSE:**

This Request for Proposal (RFP) outlines the scope of work required to complete the material procurement, installation coordination, and construction required to extend Quintillion fiber facilities to Santos Pikka facilities, as outlined below and in the attached documents.

## **2. SCOPE OF WORK**

The supplier's scope of work will include the activities below as necessary to complete installation of the fiber optic cable segments specified in Exhibit A:

- Mobilization and demobilization of materials, construction equipment, and installation resources to the specified locations,
- coordination of installation and testing activities with oil & gas operators, including locating and identifying all utilities in the project's path
- material procurement for select materials (all identified in the bill of materials and installation drawings excepting structural steel components and fiber optic cable),
- installation of fiber optic cable and associated support structures and splice enclosures as further described in Exhibit A,
- splicing and OTDR testing of the resulting fiber optic cable spans
- Periodic cost reporting with mandatory identification of 80% budget utilization

## **3. REQUIREMENTS**

This RFP represents the requirements for an open and competitive process.

If the organization submitting a proposal plan to outsource or contract any work to meet the requirements contained herein, this must be clearly stated in the proposal.

Additionally, all costs included in the proposals must be all-inclusive to include any outsourced or contracted work. Any proposals which call for outsourcing or contracting work must include the name and description of the organizations being contracted.

All costs must be itemized to include an explanation of all fees and costs. Time and material proposals must include a schedule of rates and not-to-exceed amount to accomplish the specified scope of work.

## **4. CONTRACT TERMS AND CONDITIONS**

If not executed already, supplier shall sign a Non-Disclosure Agreement upon selection of its proposal and before contract negotiations. All submitted proposals and related communications will be treated as confidential.

Selected supplier agrees to recognize and comply with all applicable standards, orders or regulations issued by Quintillion and relevant oil and gas operating companies (Conoco Phillips Alaska, Hilcorp, and Santos). Additionally, supplier shall comply with all applicable requirements and procedures set forth in Quintillion's policies including but not limited to the Conflict-of-Interest Policy, Global Anti-Corruption Policy, General Safety Policy, and the Fraud, Waste, and Abuse Policy.

Additional Contract terms and conditions will be negotiated upon selection of the selected supplier for this RFP. All contractual terms and conditions will be subject to review and will include scope, budget, schedule, and other necessary items pertaining to the project.

## 5. INSURANCE REQUIREMENTS

Selected supplier, at its sole cost and expense, shall provide proof of insurance, upon execution of the Agreement by submitting a Certificate of Insurance to Quintillion noting validity through the planned duration of proposed activities. As a minimum, Selected supplier shall provide and maintain insurance consistent with industry practice, required by law and the following minimum types and limits of insurance in compliance with all applicable laws with insurance carriers satisfactory to Quintillion.

- Workers Compensation Insurance, with statutory limits for each jurisdiction in which any part of the Work is furnished and including when applicable, Longshoremen's and Harborworkers' and/or Jones Act Insurance coverage;
- Employer's Liability Insurance with single limits of not less than \$1,000,000 each accident/each disease – each employee/each disease;
- Commercial Automobile Liability Insurance covering all vehicles used in the operations of Contractor with single limits of not less than \$1,000,000 each occurrence and in the aggregate, such policy to be endorsed with MCS-90 when hazardous material transportation is involved;
- Commercial General Liability Insurance (including, but not limited to, blanket contractual liability) with combined bodily/personal injury, death and property damage single limits of not less than \$5,000,000 each occurrence and \$10,000,000 in the aggregate;
- **Pollution Liability Insurance**, if the Services involve use, investigation, transportation, removal or remediation of Hazardous Substances, insurance covering the Services in an amount not less than \$5,000,000 per occurrence and \$10,000,000

- Professional Liability if the Services involve any engineering, design, consulting, training or construction management services, insurance covering all errors and omissions related to services rendered under the Agreement in an amount not less than \$5,000,000 per claim and \$10,000,000 aggregate, which shall:
  - a. include a broad description of the professional services covered;
  - b. cover bodily injury and property damage claims related to or arising from the Contractor's professional services and which shall not be sub-limited;
  - c. have a retroactive date no later than the Effective Date; and
  - d. continue in force until expiration of the applicable statute of repose or six years, whichever is longer.

If coverage is canceled or non-renewed it must be immediately replaced with another Professional Liability policy with a retroactive date prior to the Effective Date, or Contractor must purchase extended reporting coverage for a minimum of six years after completion of all Services performed under the Agreement.

- **Umbrella or Excess Liability Insurance** following the form and at least as broad as the underlying Commercial General Liability, Automobile Liability and Employers' Liability policies required herein, in an amount not less than \$5,000,000 per occurrence and \$5,000,000 aggregate
- **Environmental Impairment Liability Insurance**, if the Services involve the treatment, storage or disposal of Hazardous Substances, Contractor shall furnish an insurance certificate from the designated disposal facility establishing that the facility operator maintains current Environmental Liability insurance in the amount of not less than \$10,000,000 at minimum per occurrence/annual aggregate.
- **Property Insurance** if Contractor is performing Services on Company property, insurance covering all risks of physical loss or damage to its property, including equipment and tools, (collectively "Property"), of Contractor or of anyone working for Contractor in an amount not less than the replacement value of such Property. Contractor may elect to self-insure its Property and that of its subcontractors or agents, in which case Contractor will be fully responsible to replace or repair such Property; and in no event will Company be liable for loss or damage to such Property.
- **Builder's Risk** (Course of Construction) insurance utilizing an "All Risk" (Special Perils) coverage form, with limits equal to the completed value of the project and no coinsurance penalty provisions and
- Contractor shall require and verify that all subcontractors maintain insurance meeting all requirements stated herein

To the fullest extent permitted by applicable law and to the extent of the obligations expressly assumed by supplier hereunder, all insurance policies maintained by Selected supplier in accordance with the requirements set forth above shall include Quintillion and

its affiliates as additional insured (except Workers' Compensation) and include a waiver of subrogation in favor of Quintillion. Supplier's insurance shall be regarded as primary and non-contributory with respect to the work outlined in this RFP and the Agreement

## **6. PROPOSAL EVALUATION CRITERIA**

To ensure consideration for this RFP, your proposal should be complete and include all of the following criteria:

- Overall proposal suitability: proposed solution(s) must meet the scope and needs included herein and be presented in a clear and organized manner.
- Organizational Experience: suppliers will be evaluated on their experience as it pertains to the scope of this project.
- Previous work: suppliers will be evaluated on examples of their work pertaining to the project and references.
- Value and cost: suppliers will be evaluated on the cost of their solution(s) based on the work to be performed in accordance with the scope of this project.
- Technical expertise and experience: suppliers must provide descriptions and documentation of staff technical expertise and experience.

## **7. RFP TIMELINE**

All proposals in response to this RFP are due no later than 5pm Alaska Standard Time (AST) January 14<sup>th</sup>, 2025

Evaluation of proposals will be conducted from January 14<sup>th</sup>, 2025, until Jan 20<sup>th</sup>, 2025. If additional information or discussions are needed with any suppliers during this window, the supplier(s) will be notified.

The selection decision for the winning supplier will be made no later than Jan 24<sup>th</sup>, 2025. Upon notification of the award, the contract negotiation with the selected supplier will begin immediately, with the goal of an executed contract within four weeks.

Quintillion reserves the right to select or reject any and all proposals for any reason, waive irregularities and waive minor deviations from the specifications.

## **8. SUBMISSION PROCEDURES**

Proposals must be received by e-mail to the below addresses:

Mpeterson@quintillionglobal.com  
ddean@quintillionglobal.com

amaduakor@quintillionglobal.com  
apaul@quintillionglobal.com

Subject Line:

Quintillion RFP Pikka project fiber extensions

Proposals must include the name and address of supplier. All proposals must be signed by an official agent or representative of the company submitting the proposal. All proposals must be complete and irrevocable for 30 days following the submission date.

Modifications to bids already submitted will be allowed if submitted in writing prior to the deadline for submittal in the Request for Proposals.

Proposals are to be prepared in such a way to provide a straightforward, concise delineation of supplier's capabilities to satisfy the requirements of this RFP.

Supplier shall be deemed to have notice of and to have fully examined all the documentation relative to this Request for Quotation and to have fully considered the risks, contingencies and other circumstances which could affect its Quotation.

Quintillion will not entertain any claim on the part of supplier or of the eventual contractor, based on a misunderstanding or misconception on their part of the requirements set forth herein.

While all reasonable endeavors have been made to accurately inform the supplier of the requirements, supplier must form their own conclusions about the methods and resources needed to meet these requirements.

Supplier shall not be reimbursed by Quintillion for any costs, direct or indirect, incurred as a result of the preparation of their Quotation, including but not limited to, any activities required to support the Quotation during the evaluation process or arising from any termination, amendment or variation of the procedure described herein, nor will Quintillion incur any liabilities for suppliers' efforts in responding in any way to this Request for Quotation.

Nothing herein contained or in any other communication between Quintillion and the supplier shall be deemed to constitute a contract, agreement or representation that any contract shall be awarded pursuant to this Request for Quotation.

## **9. QUESTIONS**

All questions regarding this RFP must be submitted, in written form to:

[Mpeterson@quintillionglobal.com](mailto:mpeterson@quintillionglobal.com)  
[ddean@quintillionglobal.com](mailto:ddean@quintillionglobal.com)  
[apaul@quintillionglobal.com](mailto:apaul@quintillionglobal.com)





# EXHIBIT A

OSP Cable Routes

Reference fiber route installation drawings provided separately.